

Wed 3/7/13

3 Things to Start Strong

1. More people in the door

2. Raise average price

3. Keep people

Service on time - Keep organized & prepare - feel strong & healthy -

Candidate list

Testing preparation

Level 1 activities (30 mins - 1 hr).

To finish strong:

- 100% upgrade

- extend contracts which are expiring

- ask for cash!

How can you be always positive?

Positive self talk - go online & search

Finish old business
Cash goals
(Candidate list) upgrades.