

Momentum: Wed March 7  
momentum! 5 principles to keep

- To start it:
1. Know what's working
  2. Know reasons why
  3. Model someone who does it right
  4. Keep a positive attitude
  5. High expectations
  6. BE accountable
  7. Use technology

5 principles of Momentum:

- Maximum energy in beginning
- When slow  $\rightarrow$  supply the gas.
- constant pressure
- 100% effort
- Reward your own success!

Enroll new members: 20 each month!  
Did you start strong? Maximum effort every  
1st 7 days!  
Today has to be a maximum effort day.

Reaching cash goals:  
depends on upgrade! Cash from  
upgrades!

The real secret to service: be nice to everyone  
all the time.  
Do the ABC for Your Students.  
This month's Business this month - All of them  
to try to - all of them to get uniform -  
all of them to pay in full -