

Monday, June 1, 2011

(handed out leads)

World Conference @ Little Rock
go and get leadership points

passed out monthly reports

22% of people who take their
white belt test, take their Black Belt test
* know your #, improve it.

Kung Fu Panda - # of names/numbers
and appointments

- Which day was better? busier?

Fri-2 Sat-2 Sun-2

- "slow days" bonus - build a rapport

- "fast days" bonus - names & numbers

Living Social - already sold 25 membership
(deal runs 5/30 - 6/3)

Set Goals

- use Black belt testing as a sales opportunity
- new members
- summer camps (w/ non-students)
- Buddy day "
- Birthday parties "

