

Wednesday, August 3, 2011

Total new people signed in July ?

Monthly Report

- OSB returned - received or not paid

- OSB should grow each month

put in more memosales in than what  
you take out in billing, returns, & cancellations

Need 15-20 new memberships per month (not specials)

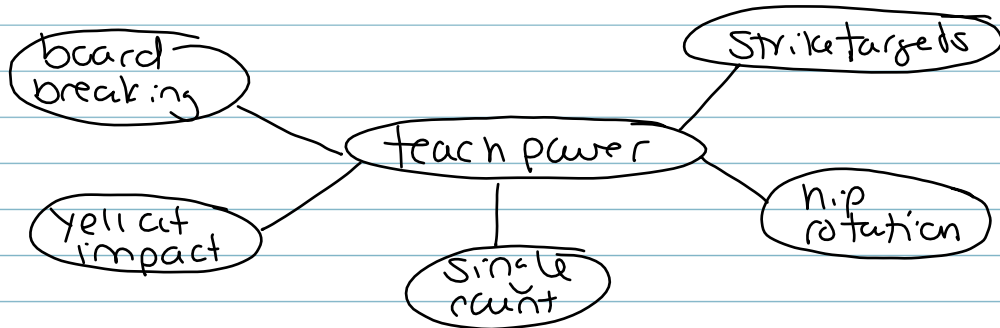
If you're the only full time, you must do  
presentations during non class times. If  
Chief Inst. is not teaching, drop out rate will  
increase.

Also during nonclass times - calls, VIP/recruiting,  
business plan, review class plan, flyers

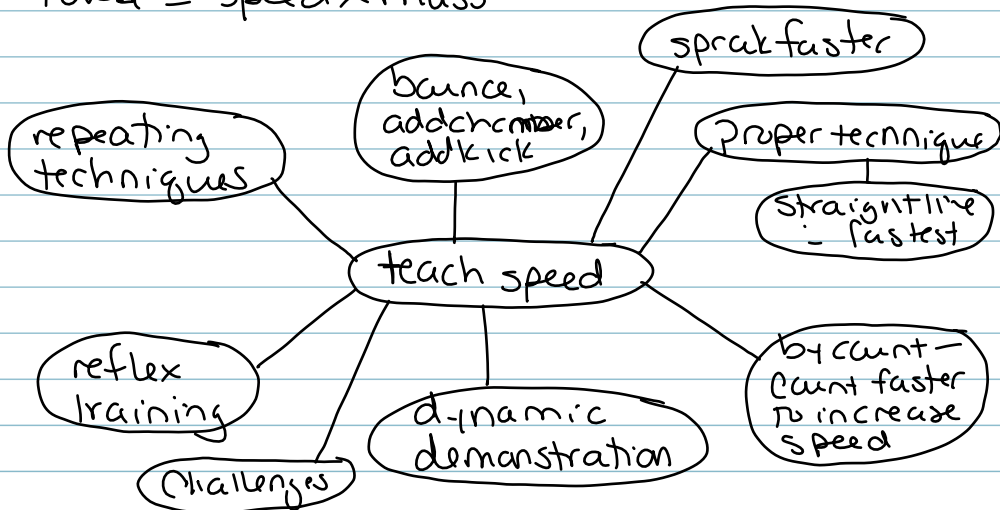
Use found time - find bits of time during your  
daily activities. ex go to a restaurant for  
lunch & put VIPs on all cars before you go in &  
give waitress & hostess your business card

People need to see your message 21 times before  
they will act (on average)

People can now buy \$59 special online

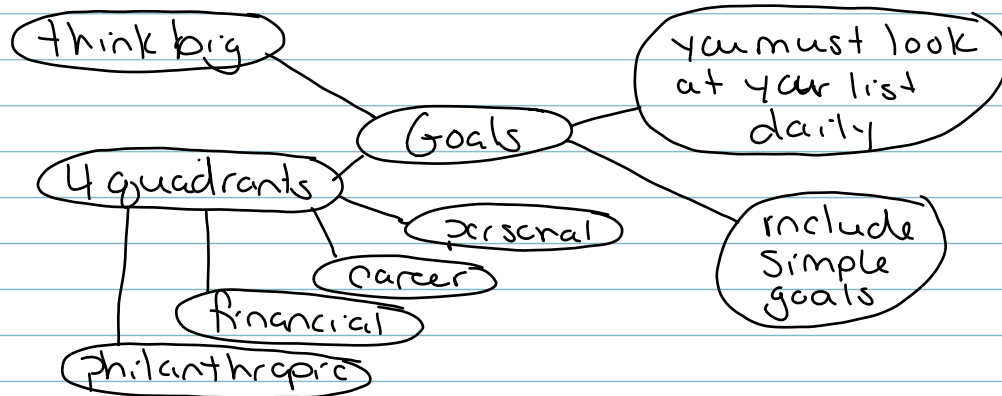


Power = speed x mass

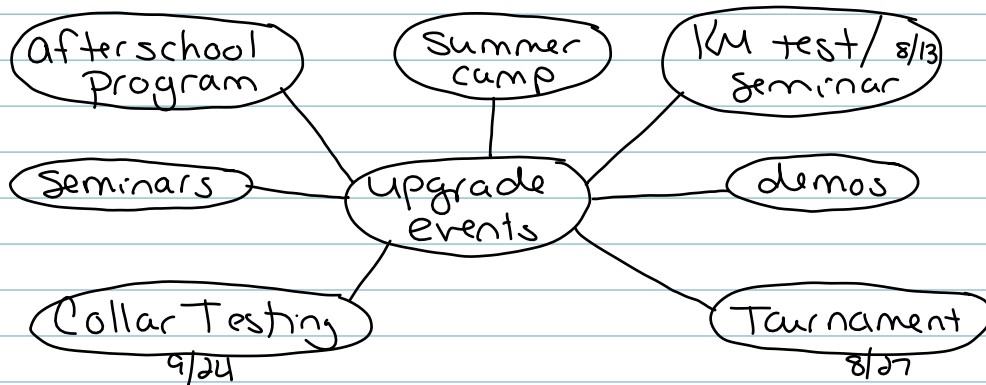


TKD week 7  
 KM week 7  
 Wx F week 1

Stay on planner



Work your goals now - time is the one thing you can't get back



Start fast - What have you done 1st 2 day of Aug

Follow the planner